



## **1st Wegmans coming to Long Island**

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Lake Grove, NY Welco Realty Inc., exclusive agent for DSW Plaza, represented the landlord Prestige Properties and Development Co. in bringing Wegman's as an anchor to the shopping center.

Jerry Welkis and Etan Shalem of Welco Realty, Inc. negotiated directly with Wegmans the deal on behalf of Prestige Properties and Development Co. Wegmans was not represented by a Tenant Broker. The store will be approximately 102,000 s/f and will be the first Wegmans store to open in Long Island. The center is strategically located on a very busy east-west commercial artery on Middle Country Rd., and directly across from the Smith Haven Mall.

It took over a year and a half for Wegmans to do their full evaluation of the Long Island market and decide that Lake Grove was where they wanted to put their first store.

Sam Shalem, CEO of Prestige Properties said, "We are so excited that we will be able to bring the number one premier supermarket chain in the country to Suffolk County and more specifically Lake Grove, and we are very thankful to the Mayor of Lake Grove, Robert Scottaline, who was also very instrumental in helping bring Wegmans to the town of Lake Grove".

Wegmans presently operates 106 stores throughout the United States. Their size typically ranges from 100,000 – 120,000 s/f offering consumers by far the best mix of groceries, specialty foods and associated products of any supermarket chain in the country. Typically, people will drive much greater distance to shop at a Wegmans store due to their tremendous merchandise offering and service.

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