



Fanuzzi rejoins Newmark

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New York, NY Newmark announce it has hired Jonathan Fanuzzi, a leading office leasing specialist, as an executive managing director in the firm's New York City office. Fanuzzi got his start in the industry at Newmark in 1999 and is a 23-year veteran known for providing agency leasing and tenant representation services for a wide range of asset classes and industries.

"It is great to have Jonathan back at Newmark as he has a long working history with many of our professionals, which will make for a seamless reintegration," said David Falk, president of Newmarks NY Tri-State Region. "His strong work ethic and capabilities have commanded respect within the industry, and his presence will allow us to expand our business, foster cross-collaboration and deepen our bench of professional talent."

Throughout his 23-year career, Fanuzzi has completed more than 18 million s/f of transactions across the United States for various clients. Owners and investors routinely seek him out to lead the leasing campaigns for some of New York City's most prominent buildings, including the Empire State Building, 375 Park Ave., 452 Fifth Ave., 230 Park Ave., 1166 Ave. of the Americas and 101 Ave. of the Americas.

As a tenant representative, Fanuzzi has worked with clients across a broad spectrum of industries, including law firms, boutique financial services companies, insurance firms, technology and life sciences groups. Notable clients include Syneos Health/INC Research, Parexel, First Light Fiber, Xtellus Capital, World Gold Council and L3 Technologies.

"Newmark continues to invest in its platform by acquiring the top talent in the industry to service the needs of our clients," said Newmark CEO Barry Gosin. "Jonathan's extensive experience, transactional creativity, and leadership skills allow him to craft innovative solutions for our clients in this evolving marketplace."

Fanuzzi's expertise in developing and executing innovative leasing strategies, coupled with his strong analytical (is there a word missing here?), negotiation skills and deeply rooted relationships in the brokerage community, have cemented his reputation as one of the most respected leasing executives in New York City.

"These past two years have taught us to embrace agility to adapt to the needs of our clients as they reimagine the workplace in a post-pandemic world," said Fanuzzi. "I'm looking forward to joining the Newmark platform and partnering with David Falk, Peter Shimkin and the talented group

of professionals at the firm to provide our clients with a powerful suite of resources as they navigate the current landscape.

Fanuzzi returns to Newmark after a decade at JLL. While at JLL, his team was involved in some of the most creative projects in NYC, including HSBC's 580,000 s/f renewal at 452 Fifth Ave., NY Genome Center's 175,000 s/f lease at 101 Ave. of the Americas, Syneos Health's 87,000 s/f relocation at 200 Vesey St. and over 240,000 s/f of leasing at 1166 Ave. of the Americas during the depths of the pandemic.

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