



Rosewood Realty Group enters into correspondent relationship with Greystone

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New York, NY Rosewood Realty Group, a New York-based commercial property investment sales firm, announced it has entered into a correspondent relationship with Greystone, a national commercial real estate finance company. This new relationship enables Rosewood to provide its clients with greater certainty of execution and access to Greystone's debt offerings.

Rosewood's approach to dispositions and acquisitions have helped the firm establish itself as a commercial broker. Rosewood's clients will have more direct access to a broad range of

Aaron Jungreis

capital solutions, particularly debt options, as part of their real estate portfolio activities.

Aaron Jungreis, founder and CEO, Rosewood Realty Group, said, "Working closely with Greystone is the missing capital markets puzzle piece our clients have been looking for, so we can bring full-services to them throughout the entire real estate lifecycle. Greystone's offerings are more comprehensive than any other lender, but their approach to business and customer-first attitude is what truly aligns with Rosewood."

"Aaron and his team are known for their tenacity and hands-on approach to achieving their clients' goals. Greystone is excited to offer Rosewood our debt products to help further Rosewood's industry-leading client offerings," said Steve Rosenberg, CEO, Greystone.

In 2019, Jungreis brought Greg Corbin to Rosewood to serve as president of the bankruptcy & restructuring division. With over 20 years of experience in the distressed sector, Corbin and his team will offer a full spectrum of services for real estate creditors and debtors in Chapter 7 and Chapter 11. By year end, during their time with Rosewood, the division will have sold approximately 45 buildings or their membership interests through bankruptcy or foreclosure proceedings. Corbin said, "The platform expansion will benefit clients and enhance the services we offer to real estate creditors and debtors. In addition to selling properties through liquidation, we will be better equipped to provide capital, arrange joint ventures, and structure preferred equity transactions, allowing debtors to remain involved in distressed deals."

In 2020, Rosewood launched a National Division to expand its reach throughout the country, and has already completed over \$1.9 billion in transactions across 10 states since its launch. "We are looking forward to further growing the division and increasing our footprint and presence in additional targeted markets," said Jonathan Brody, president of national investment sales at Rosewood.

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