



TCSG brings Aspen Dental to LI

September 07, 2021 - Long Island

Riverhead, NY TCSG has started the strategic rollout of Aspen Dental across Long Island. TCSG exclusively represents Aspen Dental across the NY Metro area.

Steve Gillman

According to Steve Gillman, partner at TCSG, “I’ve been working closely with Aspen’s senior team for several years and during the pandemic we were able to secure locations that will be great for the doctors. Five leases are signed, four are close to getting done, several more are in the works.”

Each of the Long Island locations is 3,500 s/f. 1750 Old Country Rd. opened in July in a Costco anchored center. Nick Andreadis at Brixmor represented the Riverhead landlord.

750 Hicksville Rd. in Massapequa opened in August. A free-standing location (a former bank), the space was represented by Andrew Aberham of Philips International on behalf of the landlord.

6079 Jericho Turnpike in Commack, a free-standing building (former Payless location), will be open by year end or early 2022. Greg Carlin of CBRE represented the landlord.

“I’m focused right now on Long Island and Staten Island,” said Gillman. “I’m also helping Aspen evaluate the potential in the boroughs. It’s a tremendous company with many smiling dentists and patients. It’s been very satisfying getting all these deals done, mostly during the pandemic. We’re all looking forward now to things getting back to some sort of normal.”

Aspen Dental recently opened their 900th location in the U.S. A unique medical services business, Aspen provides the real estate and other back-end support to enable dentist practices to focus on taking care of patients. They are currently rolling out 75 locations a year in the US.

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