



## **KNPRE expands, welcomes Estrada and Wheatley**

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Oscar Estrada

Heidi Wheatley

Jericho, NY Keystone National Properties (KNPRE), a real estate and private equity firm that specializes in tax advantaged investment products, has hired two new team members in support of its planned growth. Oscar Estrada, controller, and Heidi Wheatley, director of marketing and broker-dealer relations, joined the firm.

As controller, Estrada is responsible for the planning, implementation, and managing of the firm's finance activities, including business planning, budgeting, forecasting and negotiations. Estrada's

prior career experience includes roles with real estate development companies focused on the office, industrial, and retail sectors—including Trammell Crow Companies and Hopkins Real Estate Group. Over the course of his career, he has participated in the acquisition, management, and disposition of more than \$500 billion in real estate deals. He earned a Bachelor of Science degree in Accounting from the DeVry Institute of Technology.

In her role as the director of marketing and broker dealer relations, Wheatley will be responsible for the planning, development, and execution of KNPRES's marketing, communications, and advertising initiatives in support of the company's capital raise goals. In addition, she will develop and maintain new or existing broker-dealer relationships as the firm expands its offerings to include 1031 exchange products. Her prior career experience includes building and leading marketing teams within the independent broker-dealer and RIA space and for a managing broker-dealer, where her team successfully supported the firm's multi-billion-dollar capital raising efforts.

Wheatley earned a Bachelor of Arts degree in mass communications with a concentration in public relations and advertising from St. Ambrose University, in Davenport, Iowa and her master's in business administration from the Keller Graduate School of Management in Atlanta.

"The additions of Oscar and Heidi are key to KNPRES's continued growth in the tax advantaged real estate investment space," said Michael Packman, founder & CEO. "We are excited to have them join the team and continue building a firm that is dedicated to creating maximum value for our investors and firm, while improving our world at the same time."