



Daniel Gale Sotheby's International Realty opens Long Beach office

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Long Beach, NY Daniel Gale Sotheby's International Realty, one of the nation's leading brokerages with unrivaled preeminence in Long Island's luxury market, recently opened a new sales office at 350 National Blvd. This latest addition to Daniel Gale Sotheby's International Realty adds muscle to the realtor's South Shore expansion and success. The office officially opened its doors the first day of spring with a food collection to the Long Beach Soup Kitchen and a display of local artist Eve Hammer's original spring collection.

"In just one year, and one in which COVID played the leading role, we were able to establish a dedicated team of trusted advisors who are tightly connected to this barrier beach community," said Daniel Gale Sotheby's International Realty CEO Deirdre O'Connell. "What began organically has taken off because of the hard work of our real estate team amidst the tremendous challenges of the past year."

The 15 real estate advisors based in the Long Beach office are locals who live, work, and play nearby and are tightly connected to the priorities of the local neighbors and businesses. Monica Murray, who manages the Long Beach office, is enthusiastic about the agents under her management. "They understand the unique position of living in a burgeoning beach town just under an hour from NYC and the importance of delivering luxury service to all sellers, buyers, investors, renters, and visitors across all price points. Momentum has been gained quickly in the few short months since we opened our doors. We have gained significant ground that ranks us number three in sales in Long Beach against long established brokers."

Top producing Long Beach associate broker Leah Tozer, who has been a mainstay in the Long Beach real estate community since 2007, recently brought her high performing team to join the Daniel Gale Sotheby's International Realty brand. "I am thrilled to have been so instrumental in bringing Daniel Gale to Long Beach," says Tozer. "I have spent the last 26 years immersed in the wonders of the Barrier Island community. After meeting with Deirdre O'Connell, and knowing the stellar reputation Daniel Gale Sotheby's International Realty enjoys all over the Island and internationally, I determined that they are the perfect partner for me and my city by the sea. Long Beach, which is one of Nassau's 'jewels,' has a live-work-play mindset and Daniel Gale Sotheby's International Realty, hands down, knows how to showcase our island's unique properties like no other real estate brokerage."

Real estate advisor Kelly Forman recognizes the impact the Daniel Gale Sotheby's brand and its local agents have in Long Beach. "Each agent working here loves this special pocket of beach heaven. We are well equipped with the tools, resources, and expertise to guide our clients and customers through a near seamless experience. As members of the Sotheby's International Realty network, we have access to a connected international realtor network that gives us national and global reach and out-of-the-box opportunities to showcase extraordinary properties and this coastal lifestyle."

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