



Marcal Group taps Douglas Elliman for One Sixteen

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Queens, NY According to developer and builder, The Marcal Group, Douglas Elliman Development Marketing (DEDM) is heading sales and marketing efforts at One Sixteen, a collection of 86 new condominiums in the heart of the Rockaways. Led by DEDM executive vice president Matthew Villetto, Justin Tuinstra and Glenn Davis of The Tuinstra | Davis Team in addition to Nicholas Compagnone, will spearhead the exclusive sales and marketing for the project.

“We are proud to work with Douglas Elliman Development Marketing as we continue to bring a new level of waterfront living to the Rockaways,” said Seth Caller, director of operations for The Marcal Group. “Ideally situated in the heart of this beachfront community, One Sixteen is one of NYC’s most exciting places to live. Matthew and his team’s experience and success in the neighborhood are perfectly suited to reach our target buyer.”

“We couldn’t be more excited to bring Douglas Elliman’s market expertise to the One Sixteen team,” Villetto said. “We are honored to be named the exclusive marketing and sales agent for the project and look forward to contributing to the continued success of the development.”

Brought to life by interior designer Me and General Design and architect Fischer + Makooi Architects - both known for extensive experience in design and implementation of residential projects in NYC - One Sixteen’s two- and three-bedroom residences offer modern living touched by Rockaway charm with a palette of neutral tones. Nearly all residences offer private outdoor space with beach or bay views. Designed to exemplify simplicity while reflecting the character of the neighborhood, each thoughtfully designed residence features modern open living spaces, abundant natural light, neutral finishes and stainless steel appliances.

Building amenities include a landscaped roof deck with expansive views, an 8th floor lounge with kitchenette, a fitness center, bike storage, private storage and onsite parking. With a variety of transportation options including the A subway train at Beach 116th St. and the Rockaway Ferry, Manhattan is within a one-hour commute.

“We look forward to introducing a fresh perspective and sales strategy to One Sixteen,” said Tuinstra.

“One Sixteen offers a new, modern way of living seaside only a stone’s throw away from Manhattan,” Davis said.

“We anticipate buyers will be especially drawn to this project for its vibrant community, smart design and both ocean and city views,” said Compagnone.

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