



Douglas Elliman honors top-performing agents of 2020 with annual Ellie Awards

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Long Island, NY On March 4th, Douglas Elliman named the winners of the 2021 Ellie Awards, which honor the firm's top performing agents throughout the nation for 2020. Nationwide sales for Douglas Elliman in 2020 totaled \$29.6 billion as the company continued its nationwide growth into new markets. The firm was responsible for 46,303 sales and rental transactions. Douglas Elliman's Long Island Division (excluding the Hamptons) sold 7,896 units in 2020 totaling \$5.3 billion in sales volume.

Taking home the Top Individual prize based on Gross Commission Income (GCI) for Long Island was Maggie Keats from the Port Washington office. The award for Top Team by GCI for Long Island went to The Maria Babaev Team from the Roslyn office.

Additional Top Individuals by GCI on Long Island were Annette Mina (#2), Irene Rallis (#3), Lynda Olita (#4), Regina Rogers (#5), Joyce Coletti (#6), Ronnie Gerber (#7), Linda Freedman (#8), Barbara Leogrande (#9), Kristy Naddell (#10), Jing Sun (#11), Michelle Keegan (#12), Jill Berman (#13), Scott Bennett (#14), Jason Orsini (#15), Maria Orlandi (#16), Paul Mateyunas (#17), Joseph Scavo (#18), Christine Malloy (#19) and Stephanie Calinoff (#20).

Rounding out the Top Long Island Teams by GCI were the Korman Frade Team (#2), the Tripodi/Shemtov Team (#3), the Louise Pitlake Power Team (#4), Team Scarito (#5), the Lina Lopes Team (#6), the Gutermuth Copersino Team (#7), the Pascullo-Salegna Team (#8), the Alex Rubin Team (#9), the Bryn Elliott Team (#10), the Tina Canaris Team (#11), the Joyce Roe Team (#12), the Jo Ann Boettcher Team (#13), the Evans Llorens Team (#14), the Paul Conforti Team (#15), the Lisa Jaeger Team (#16), the Carr Falabella Team (#17), the Evangelista Team (#18), the Donofrio Team (#19) and the Drucker-Fishbein Team (#20).

Annette Mina, of the East Islip office, was recognized as the Top Individual Agent by number of transactions on Long Island, and The Korman Frade Team took home the team award in the same category.

Other individual Long Island agents recognized in the top five based on closed units were Michelle Keegan (#2), Joyce Coletti (#3), Lisa Hendrickson (#4) and Barbara Leogrande (#5). Completing the list of Long Island's Top 5 Teams by transactions were the Tripodi/Shemtov Team (#2), the Lina Lopes Team (#3), the Louise Pitlake Power Team (#4) and Team Scarito (#5).

Wendy Sanders (#1) of the Great Neck office and Andrea Tafuri (#2) of the Long Beach office took home the awards for Top Rental Agents on Long Island, and the DE Title Service Award for highest gross premium was given to Sherri Mirando.

Christopher Pesce received the award for Top Commercial Agent for Long Island followed by Benedetto Indiviglia and Rozita Soomekh tied in the #2 spot.

Glen Fox of Elliman's Long Beach office took home the Rookie of the Year Award for Long Island, and Elyse Mayer of the Syosset office was recognized for her career-long contributions to the business with the Lifetime Achievement Award.

The Pinnacle Club Award winners from Long Island, presented to agents and teams who made over \$1 million in 2020, included the Maria Babaev Team, the Tina Canaris Team, the Bryn Elliott Team, the Gutermuth Copersino Team, Maggie Keats, the Korman Frade Team, the Lina Lopes Team, Annette Mina, Lynda Olita, the Pascullo-Salegna Team, the Louise Pitlake Power Team, Irene Rallis, the Joyce Roe Team, Regina Rogers, the Alex Rubin Team, Team Scarito, and the Tripodi/Shemtov Team.

"While this past year was extremely challenging, our talented agents persevered. Through their hard work and dedication, our brokerage was able to surpass its 2019 sales volume despite a global pandemic," said Howard Lorber, executive chairman, Douglas Elliman Realty, LLC. "Even though we cannot celebrate together in person as in years past, it is important for us to honor our incredibly skilled agents and present well-deserved awards for their extraordinary success."

"I am incredibly proud of our Douglas Elliman Long Island team, who worked diligently throughout a difficult and disruptive year to maintain strong market leadership," said Ann Conroy, CEO of Douglas Elliman's Long Island Division. "Regardless of the challenges, our agents continued to outperform the marketplace and I applaud their tenacity, focus, adaptation, and resolve to always perform at their best."