



## **Suffolk hires McGuffin as VP, business dev., New York**

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New York, NY Suffolk has hired Alexis McGuffin to serve as vice president of business development in New York responsible for pursuing new project opportunities, cultivating client relationships and raising the firm's visibility and building its brand.

"Suffolk has emerged as a key player in the New York construction market, and we're excited to bring Alexis on board to continue building on that momentum," said Charlie Avolio, president and general manager in New York. "Alexis has a wealth of experience and is a proven leader who will play a key role in helping us reach our ambitious growth goals and solidifying our reputation as an industry disruptor in New York and nationally."

Prior to joining Suffolk, McGuffin spent nearly 14 years in senior executive positions at the real estate and construction enterprise Lendlease. She recently served as Lendlease's vice president of business development and partnerships.

In that role, she worked closely with the marketing department to establish Lendlease as a thought leader in the healthcare, life sciences and residential markets in New York City.

McGuffin also served as vice president of virtual design and construction (VDC), a role in which she was responsible for organizing and leading Lendlease's VDC initiatives across the region. In addition, Ms. McGuffin held leadership roles on Lendlease's ICT Steering Committee, National VDC Leadership Team, and Global Advisory Committee for Digital Engineering.

McGuffin recently joined the inaugural class of the REBNY Fellows, a first-of-its-kind leadership program for real estate professionals of diverse background created by REBNY in collaboration with Coro New York Leadership Center. She is a member of a class of 20 rising real estate leaders who participated in a rigorous six-month training program focused on further developing the leadership skills necessary to solve complex challenges, assess multiple perspectives, and collaborate effectively.