



M&T Realty Capital appoints Casale managing director

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Buffalo, NY M&T Realty Capital Corp. (MTRCC) has appointed Zach Casale as a managing director. Casale will be responsible for originating agency, FHA, conduit/CMBS and life company loans across the United States.

“Zach is a great addition to our Buffalo team. His deep ties to the community and extensive lending experience enable him to deliver tremendous value to his customers,” said Mark Gould national production manager. “We look forward to helping Zach provide competitive and innovative financing for our customers,” he said.

Casale has over 11 years of experience in multifamily financing and successfully closed in excess of \$1 billion in commercial mortgages.

He comes to MTRCC from Lument, formerly Hunt Real Estate Capital, where he was employed for the past four years as a director focusing on agency originations and balance sheet lending nationwide. In 2017 Lument named Casale Rookie of the Year amongst all new hires. Prior to this, Casale structured and arranged commercial debt and equity terms for investors on hundreds of transactions while working with a Buffalo Mortgage Banking Firm.

Casale holds a bachelor's of science from Niagara University and a Master's Degree in City/Urban, Community and Regional Planning with a specialization on Community Development and Urban Management from University at Buffalo.

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