



## **2021 Women in Professional Services: Nicole Brodsky, Quatela Chimeri PLLC**

March 23, 2021 - Spotlights

Name: Nicole Brodsky

Title: Partner

Company: Quatela Chimeri PLLC

Real estate associations or organizations that you are currently a member of:

Nassau County Bar Association  
Suffolk County Bar Association  
New York State Bar Association  
Suffolk County Matrimonial Bar Association  
American Bar Association

In the past year, what project, transaction or accomplishment are you most proud of?

Earning the trust and confidence of the firm to have been elevated to partner was an honor. I am most proud to have been considered amidst wide-reaching uncertainty at the hand of COVID, and am eager for the opportunity to contribute in this new capacity. In the same vein, I'm proud to be part of a firm that has remained steadfastly committed to our clients, whose personal conflictions and fears—which can be a challenge for many to manage on a regular day—were further exacerbated by COVID-driven limitations and upheaval.

What steps have you taken to ensure the continued success of your firm?

I, along with my colleagues, have adapted to new norms. I have remained current on legislation and notifications relating to court procedures and protocols to best position myself to guide our clients and instill in them a sense of relief and comfort. We continue to employ every available resource for open communication, accessibility, and readiness to meet any task.

How have you adapted and changed in the last 12 months?

Along the same lines above, we have acclimated to a “new normal” in virtual appearances and attorney/client meetings. It is both a blessing and a curse—of course, with virtual conferencing comes a degree of convenience that would be lost in the commute. On the other hand, there is something

to be said for shaking someone's hand and getting to know them face-to-face. We are all still adapting!

How do you keep your team motivated despite conflicts and obstacles?

I believe strongly that struggles are relative—could be better, could be worse. I find it helpful to remind our team of the importance of managing expectations, both our own and those of our clients. It offers foresight and, in turn, the ability to handle any outcome. Most importantly, I remind my team of our greatest asset in each other. We are always accessible to field any issue, personal or professional. I find it motivating to know I have people on whom I can rely, and see to it that our team members are reminded of the same.

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