



## **Dailey Tipton, Evolution Energy Partners**

December 22, 2020 - Spotlights



Name: Dailey Tipton

Title: Vice President

Company Name: Evolution Energy Partners (Evolution Sustainability Group)

What was your greatest professional accomplishment in 2020?

With the lockdown impacting many of the industries we support, we saw an immediate need to shift our focus. Our customers needed to define ways to save money, operate in limited occupancy and receive guidance on energy strategies. We went into high gear, providing vital information about ways to preserve capital, adjust operating expenses, and ensure buildings and assets were managed for less occupancy to withstand long periods of limited use. This was a new role for our team, and we all worked hard to step up to this challenge. We joined various education webinars and created informative material such as blog posts, white papers, instructional documents, and more, all with the focus of finding opportunities to operate in the “new normal.”

What was the most challenging part of working during the pandemic?

The most challenging part of working during the pandemic was figuring out how shift our operations in the “new normal.” With everyone working remotely, our teams faced new challenges such as scheduling meetings virtually, adjusting timelines for projects that were in-progress, and completing building energy efficiency audits through a phone or computer screen.

What was your most notable project, deal, or transaction in 2020?

In the spring of 2020, EEP worked with a major university in the Philadelphia area to create a renewable energy portfolio that would help project them on the path for carbon neutrality. The green power procurement agreement supplied 50% of the university’s load requirements from a local hydroelectric power plant. In addition, we engaged with a student housing owner to “green up” their facility after refinancing under a green loan. The goal was to decrease energy use while increasing the sustainable footprint based on facility upgrades. This project required upgrades to over 575 units for lighting, water, and HVAC on short notice to meet the turnover period in the month of July 2020.

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