



## **Bob Horvath, Horvath & Tremblay**

December 22, 2020 - Spotlights

Name: Bob Horvath

Job Title: EVP

Company Name: Horvath & Tremblay

What was the most challenging part of working during the pandemic?

We were very fortunate to have our systems and processes very portable, our teams were very agile and efficient during COVID. The two biggest challenges were the following:

Third parties working from home, they were a bit slower to react to deal needs than usual.

Junior agents working remotely and not having the in-person learning that occurs in a collaborative office environment.

What aspects of working from home did you enjoy most?

I got to play soccer in the back yard with my daughter for 30 minutes in the afternoon every day.

What was your greatest professional accomplishment in 2020?

We were able to rapidly expand Horvath & Tremblay with great people and we had our best year since inception.

What was your most notable project, deal, or transaction in 2020?

None specifically, I would say watching a number of the newer agents' close deals during the Pandemic.

What are your predictions for commercial real estate in 2021?

We were presently surprised on how strong 2020 was within the investment sales space, I am optimistic on 2021, next year should be very strong.

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