



## **Suffolk names Esposito president of Northeast & Mid-Atlantic Regions**

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Boston, MA According to Suffolk, one of the most innovative and successful builders and real estate enterprises in the country, it hired Ralph Esposito as president of the Northeast and Mid-Atlantic region. Esposito will be responsible for leading Suffolk operations, driving regional business planning and development and recruiting talent in New England and New York, and expanding the company's presence in new markets including New Jersey, Philadelphia and Washington D.C.

"Hiring Ralph Esposito to the Suffolk team is a coup and important milestone for our organization. We are absolutely thrilled Ralph has joined us to help strengthen our leadership position and grow our business in these critically-important regions of the country," said John Fish, chairman and CEO of Suffolk. "Ralph's strong relationships in New York, the entire Northeast region, and throughout the real estate and construction industry; wealth of experience managing teams that build sophisticated projects; and commitment to excellence and client service will bolster our positioning and reputation and pave the way for future success and growth."

Prior to joining Suffolk, Esposito spent nearly 25 years in leadership positions at real estate and construction enterprise, LendLease where he headed up the construction business for the East Coast Region overseeing all Lendlease project management and construction operations in New York, New Jersey, Boston and Washington, D.C. Mr. Esposito provided executive direction for the firm's operations and growth strategies for the East Coast Region and motivated his teams to deliver superior client service, safe working environments, profitability and strategic growth in the region.

Mr. Esposito played a key role in the construction execution of the September 11 Memorial and Museum at the World Trade Center, expansion of the Columbia University Manhattanville Campus, design-build expansion of the Jacob K. Javits Convention Center and construction of 432 Park Avenue which is the tallest residential project in the western hemisphere.

Mr. Esposito serves on the Board of Directors for the New York Building Congress (NYBC), The Regional Alliance for Small Contractors (RASC), Non Traditional Employment for Women (NEW), the Building Trades Employment Association (BTEA), the Contractors Association for Greater New York (CAGNY), Board of Advisors of the Center for Buildings, Infrastructure and Public Space (CBIPS) at Columbia University and the Ace Mentor Program of New York. In 2019, Mr. Esposito was inducted into the National Academy of Construction.

Suffolk's hiring of Mr. Esposito as a partner to Suffolk New York President and General Manager Charlie Avolio and his rapidly-expanding team demonstrates the organization's strong momentum, significant gains in market share and promising future in New York. Suffolk's New York operation is responsible for highly-visible building construction projects including "The Quay" at Brooklyn Bridge Park, 14th @ Irving, Summit NYC at 222 East 44th Street, multiple projects for New York University, and Hudson Exchange West in Jersey City, among other notable projects.

Earlier this year, Suffolk unveiled a diversification strategy focused on leveraging its core competency of construction and expanding into additional service lines to create a fully-integrated platform that adds value for clients across the entire building lifecycle. Suffolk has significantly strengthened its leadership team at the enterprise level while ensuring a strong foundation for its core business and operations in the regions. Suffolk's hiring of Mr. Esposito in New York continues a spate of recent new hires and promotions of regional leaders with strong business and operational experience that has included Suffolk Dallas General Manager Mark Penny, Suffolk West Coast President Tony Rango, Suffolk General Manager of East Coast of Florida Scott Desharnais and Suffolk San Diego General Manager Zach Hammond.

Suffolk Northeast General Manager Jeff Gouveia was also promoted to Executive Vice President. A 25-year veteran of Suffolk, Mr. Gouveia will expand his role to include more oversight at the Suffolk parent company level, enhancing the organization's focus on fully integrating the building lifecycle. He will work closely with the Suffolk Executive Team to help implement Suffolk Vision 2025 and will take on increasing responsibilities working directly with Suffolk Chairman and CEO John Fish and The Fish Family Office to ensure close integration and alignment with Suffolk. Mr. Gouveia will also remain General Manager of Suffolk Construction's \$2.5 billion Northeast operations.