



Meridian Cap. and Silver Eagle launch partnership

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New York, NY Meridian Capital Group and Silver Eagle Advisory Group, a newly formed commercial real estate advisory firm, have launched an advisory practice to provide a range of workout and restructuring services to clients. The partnership will bring together the experienced industry leaders at Meridian and Silver Eagle to serve clients coping with challenges in the commercial real estate industry.

With demand escalating for effective counsel around restructurings and workouts, industry veterans Wendy Silverstein and Ed Adler founded Silver Eagle to provide clients with differentiated solutions during this critical and transformational time. Leveraging careers that each span three decades—including senior executive roles within lenders, advisors and real estate investment trusts—Silver Eagle’s leadership brings unparalleled insight and expertise to client service.

“Meridian is thrilled to form this new partnership with the Silver Eagle platform,” said Ralph Herzka, CEO of Meridian Capital Group. “Wendy and Ed are true pioneers in the area of debt restructuring, and I can’t think of more capable advisors to help clients navigate the unique challenges of today’s commercial real estate markets. As the nation’s largest commercial mortgage intermediary, Meridian is ideally positioned to partner with Silver Eagle in providing best in class advice across a range of services, from complex corporate debt restructurings to single asset loan workouts.”

Having arranged more than \$180 billion in mortgages with over 525 unique lenders during the past five years, Meridian Capital Group has closed more than \$400 billion in loans since it was formed. The company maintains deep and lasting relationships with commercial real estate lending executives across the bank, CMBS, agency, life insurance, debt fund and mortgage REIT lending spaces, among others.

“In partnering with Silver Eagle, Meridian will draw on Wendy and Ed’s decades of experience building and leading businesses, as well as our own deep and loyal client base. With significant experience in the workout and restructuring space, the principals of Silver Eagle and Meridian each have a reputation for ‘getting it done,’ and we look forward to executing on this shared vision for our clients,” said Yoni Goodman, president of Meridian Capital Group.

Meridian Capital Group is establishing this partnership with Silver Eagle in response to a recent increase in client demand for advisory services on workouts and restructurings. Given the current climate, clients require more guidance than ever in navigating various issues that have arisen, especially in hard hit sectors like retail, hospitality, and office. Meridian Capital Group and Silver

Eagle will provide workout advisory services across all property types nationally on single assets, portfolios, property level restructurings, corporate and bond restructurings and everywhere in between.

Meridian and Silver Eagle are equipped to represent real estate operating companies, individual owners and borrowers as well as lenders, and has the experience and ability to provide a broad range of services ranging from comprehensive corporate debt restructuring for operating companies to single-asset loan workouts.

Silverstein said, "Since beginning my career in real estate in 1990, I have had the opportunity to identify solutions for and lead teams and clients through some of the most complex and sophisticated bankruptcy and workout challenges and scenarios. I am looking forward to using my decades of experience and deep network of relationships to help my clients secure the best possible outcomes for their business in the face of a very challenging environment."

Adler said, "Throughout all of my experiences around the world, I have always been drawn to the creativity and problem solving associated with distressed situations. With the extraordinary combination of our collective experience and proven track record as partners, Wendy and I feel we are ideally suited to help each of our clients successfully navigate their unique challenges, and this partnership with Meridian will only benefit our clients further and add to the services we can provide."