



## Rechler Equity Partners begins tours of Hampton Boathouses on Long Island's East End

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Hampton Bays, NY The first townhomes at the Hampton Boathouses—a luxury, waterfront townhome community by Rechler Equity Partners—are now accepting applications and providing tours. Due to a desirable rental market on Long Island's East End, the first 16 homes at the Hampton Boathouses will be available for a year-long rent, rather than purchase. With a large percentage of the workforce still working remotely, the two fully furnished model homes have been staged so individuals can visualize their new work/life balance with unmatched views of the Shinnecock Canal.

“Up until recently, the plan for the Hampton Boathouses was ownership, but with significant demand coming from Manhattan, homes for rent are the most sought-after real estate at this time,” said Gregg Rechler, co-managing partner of Rechler Equity Partners. “You have to be able to adapt in this ever-changing landscape and ensure your product meets the needs of the market. As more and more people will be working from home and considering a permanent residence on the East End, we are confident the boathouses will be a highly sought-after rental option.”

Rental permit applications for the first four luxury homes has been submitted to the Town of Southampton and are pending approval. Six additional townhomes will become available by the end of October and six more by the end of November.

Positioned along the east side of the Shinnecock Canal, the 37-home Hampton Boathouses

community offers residents amenities and water views. The community, which spans across seven buildings, offers two- and three-bedroom townhomes that have been architecturally designed to meet the aesthetic of the South Fork's manor-styled homes. Next season, residents will also have access to a dock equipped with 18 boat slips. In addition, outdoor amenities—including a pool with a water view deck furnished with lounge chairs and a clubhouse with a gym, kitchen and massage rooms—will be available for residents and their guests.

“You could say this is a biased opinion, but it really isn't: The Hampton Boathouses is truly a unique housing product that is not duplicated anywhere else in the Hamptons,” said Mitchell Rechler, co-managing partner of Rechler Equity Partners. “Nowhere on the East End will you find the combination of spacious accommodations, top-tiered amenities, and a maintenance-free Hampton's lifestyle for a reasonable price. That is what makes this place so special and desired.”

The Boathouses' townhomes range in size from 1,605 to 2,640 s/f and are perfect for those looking to maintain a presence on the East End or for those who are simply looking to downsize from their existing home into a vacation-like retreat. Convenience is also a major selling point of the Boathouses as the location avoids the traffic jams experienced when heading east of the canal. Other convenient features include full concierge service in tandem with the reopening of the Canoe Place Inn.