



Trion Real Estate Mgmt. named property manager of 899-unit SHOA property

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Bronx, NY Trion Real Estate Management has been selected as the property management firm for the Shorehaven Homeowner's Association (SHOA) located at 15 White Plains Rd. With 899 units spanning 40 acres, Shorehaven is comprised of seven homeowner's associations and one umbrella association. The SHOA Board was looking for a single firm to take over the management of the entire complex to better unify the community and provide improved services.

"We met this challenge head on with the enthusiastic support from the various HOAs and the umbrella board, and were able to complete the transition of seven independent condominium and the umbrella association over a six-month period," said Trion president Carmelo Milio, CPM.

"We were the first company to bring unity and community to the property and we are proud of what has been accomplished so far. Our goal is to not only effectively manage the various HOA needs but collaborate with owners and board members to make the property an even better place to live."

The most difficult task was to transition all 899 units while complying with strict COVID requirements. The Trion team needed to unite staff, connect with local officials on the needs of the various facilities, and initiate online town hall meetings to better communicate with all the parties involved. The next steps are to create a unique website, upgrade the technology, renovate the gatehouse at the community entrance with security, and install cameras around the entire perimeter.

"In Shorehaven's 30-year history, there has never been one company capable of managing all of the independent condominiums, two-family homes, and the overall Shorehaven Homeowner's Association," said Haydee Rosario, president of the SHOA Board. "Our complex structure compelled us to seek a competent management firm that would provide a comprehensive approach to managing all of the properties and improving communication among the residents and staff."

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