

## **Shawmut Design and Construction expands client offerings and leadership team**

September 22, 2020 - Design / Build

New York, NY In response to increased client demand, Shawmut Design and Construction created four new senior executive roles across the New York Metro, New England and West regions. The new leadership positions will add to Shawmut's bench of industry veterans and enable the firm to continue to provide best-in-class service, grow its share of new and existing markets and expand large project capabilities nationwide.

Quickly pivoting to shifting market dynamics due to COVID-19, Shawmut is making investments in talent to help reach their strategic goals, further their growth objectives and most importantly, continue to enhance client service offerings. Michael Schumacher will serve as senior director of the Commercial Developer Division in New England, Michael Moylan as general superintendent in New York Metro, Angela Gentry as director of marketing and business development in New York Metro, and Michael Sims as senior director of major projects in the West. These additions to the Shawmut executive team provide decades of leadership and specialized proficiency.

Schumacher comes with 30 years of experience supporting commercial projects and billion-dollar real estate investments, specializing in large-scale commercial projects and bringing construction expertise to his new role. Schumacher will be tasked to grow Shawmut's commercial sector and bring a depth of knowledge and continuity to Shawmut's clients and partners.

Prior to joining Shawmut, Schumacher most recently managed the \$950 million EchelonSeaport for Cottonwood Group. He will build off Shawmut's impressive commercial project portfolio, including Point225, Providence, Cambridge Crossing, and 101 South at Boynton Yards.

Moylan brings 15 years of experience in the New York and LA markets with a history of delivering large, complex, out-of-the-ground, and high-rise construction projects. Moylan, an award-winning builder, specializes in fast-track scheduling, management of high-risk safety activity and logistics, as well as team development. In his new role, he will lead field operations across all sectors, bolster the field operation team's capabilities, and position Shawmut to enhance execution and client experience.

Gentry is a 16-year commercial real estate industry veteran with strong business development and marketing experience in Chicago, LA and New York. She specializes in new business development, strategic solutions, and creative client-centric results. Gentry will help grow and expand Shawmut's market share across new and existing sectors throughout the New York Metro region with a focus

on education, cultural, and healthcare.

Sims comes with over 24 years of experience as a construction leader executing ground-up, long-duration and especially challenging builds. He has extensive design-build experience, is a Design-Build Professional (DBIA) and specializes in large project management with a hands-on approach to leadership. In his new role, Sims will oversee the full life cycle of projects valued at \$50 million and above.

Working in coordination with the West leadership team, Sims will drive best-in-class building processes and enhanced client experience. Most recently, Sims served as vice president at LendLease where he oversaw the \$1.6 billion Oceanwide Plaza in Downtown Los Angeles. Sims will bring his expertise to ground-up urban projects such as mid-rise mixed-use developments, new hotels and adaptive reuse projects.

This most recent addition of leadership roles represents a significant step in Shawmut's continued commitment to world-class client service and its growth as a talent-driven, leading-edge organization.

"At Shawmut, the environment we find ourselves operating in doesn't change our core mission to deliver exceptional client service with best-in-class industry expertise," said Les Hiscoe, CEO of Shawmut. "Responding to one of the more challenging times our industry has faced, we are pleased to create these new positions, especially because the situation that many of our clients are facing is more complex than it was even six months ago. Adding new world-class talent will put us in a position to be successful for the second half of the year and beyond."

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540