



Kanney of KW Commercial Hudson Valley North awarded CCIM designation

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Nathan Kanney

Kingston, NY Nathan Kanney, CCIM, advisor at KW Commercial Hudson Valley North, has received the Certified Commercial Investment Member (CCIM) designation by the CCIM Institute. The designation was awarded during this year's special summer CCIM Comprehensive Exam testing session, which was held across three days and 10 cities in the U.S. and Canada. The testing was postponed from the regularly scheduled spring testing due to the COVID-19 pandemic.

Kanney was among the 113 commercial real estate professionals who earned the designation by passing the CCIM Institute's comprehensive examination, the capstone element in the designation process. This new group of CCIM designees hails from 24 U.S. states, as well as Canada.

"Now, more than ever, commercial real estate investors and operators need the expertise and sophisticated analysis that CCIMs are known for," said Eddie Blanton, CCIM, 2020 global president of CCIM Institute. "We 'changed the game' this past week with our candidates taking the exam in 10 different locations with the support of local chapters and regional officers. It was important that the institute honor these individuals and all their hard work and commitment over the years toward earning this esteemed designation and create a safe environment to allow them a chance to sit for the exam and finish what they started. I've been lucky to see many new CCIM designees receive their lapel pin over the years, but I'm especially proud of this group."

"Earning the CCIM designation has been a goal of mine since the moment I attended the Intro to CCIM course. I knew that the core principles of the CCIM curriculum would allow me to better serve my clients as a commercial real estate broker, and additionally help me to protect and increase the equity within my personal investments."

Kanney is also part of the Upstate New York Chapter of CCIM.

To earn the CCIM designation, commercial real estate professionals must complete more than 160 hours of case-study driven education covering topics such as interest-based negotiation, financial

analysis, market analysis, user decision analysis, investment analysis, and ethics in commercial investment real estate. Candidates must also compile a portfolio demonstrating the depth of their commercial real estate experience and pass a comprehensive examination.

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