

Garthchester Realty acquires Stillman Property Management

September 08, 2020 - Front Section

D	O4:1	l
RUV	Sui	lman

Jeff Stillman

Harrison, NY Craig Perusini and Brian Scally, principals of Garthchester Realty, have acquired the assets of Stillman Property Management, Westchester-based firm.

The new entity, Stillman Management Realty Corp., brings together two executive management teams with over 100 years of combined experience in property management. Perusini and Scally will serve as co-presidents with Jeffrey Stillman and Roy Stillman serving as senior vice presidents of finance and management, respectively. Each member of the executive team will play a critical,

ongoing role in the management of the company.

"The two firms working together will enable us to expand and strengthen our existing services, leverage purchasing power to attain cost efficiencies for clients, employ the latest technologies, recruit and retain the best employees, and create an even stronger presence within the communities we serve," said Perusini.

"Since our inception, Stillman Property Management has been an industry leader, providing top-notch, hands-on services to our clients," said Jeff Stillman. "As my brother Roy and I looked towards the future, we wanted to ensure that our clients and employees would continue to flourish. This acquisition will enable us to achieve our goal."

According to the new executive management team, Garthchester and Stillman have always been aligned on the most important points. "We have the same commitment to client service, results-oriented approach, integrity, strong work ethic, and dedication to the highest standards, so it was a natural fit to join our companies," said Scally. "Craig, Jeff, Roy and I are dedicated to maintaining those high standards for our clients as we move forward."

According to Roy Stillman, "The bottom line is that we believe that all of our clients will realize additional value as a result of this union. We value the strong relationships we have with our clients and look forward to continuing to provide them with outstanding property management services for years to come."

Both Garthchester Realty and Stillman Property Management have been well-respected property management companies in the New York Metro area for several decades, having managed hundreds of coops, condos, homeowners associations, rental and commercial properties. Stillman Management Realty Corp. will continue to manage properties in Westchester, Rockland, New York City, and southern Connecticut.

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540