



2020 Ones to Watch: Jenny Schiller Vaughn, Herrick, Feinstein, LLP

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Name: Jenny Schiller Vaughn

Company: Herrick, Feinstein, LLP

Title: Associate

Education: Cornell Law School (J.D., 2010) // Ohio University (B.A., cum laude, 2007)

Which project, deal, or transaction was the “game-changer” in the advancement of your career?

I have had the opportunity to work on multiple types of community development and tax credit transactions in my career, but most notably, New Markets Tax Credit transactions have had the biggest impact. The New Markets Tax Credit Program aims to stimulate businesses and real estate investments in low-income communities, and the opportunity to work with our clients and facilitate these much-needed investments is exciting. Herrick has built a relationship with a prominent regional bank and a community development entity. While my work varies across several different types of real estate transactions, the New Markets Tax Credit Program deals effect change in places that need the development, jobs and business, contributing to society in a meaningful way, giving a greater sense of purpose to my career.

What do you like most about your job?

While I have had and continue to have exceptional mentors, at Herrick, I have found true sponsorship in Jonathan Makarowitz. Jonathan is the partner in the Real Estate Department who recruited me to the firm, and he has become a trusted friend, ally, and resource. As an associate, sponsorship is truly invaluable and having Jonathan’s trust cannot be understated. As I develop my practice, the collegial environment and exceptional skillset of my colleagues bolsters and encourages my personal growth and professional progress. I am happy to have found a firm where sponsorship, teamwork, and the acknowledgement of associate client management are all key values.

What social media platform do you use the most professionally?

LinkedIn is where I find the most professional engagement, pertinent news and interesting goings-on. It is great for staying connected with professional contacts and for client development. The Herrick team produces excellent content and I am always happy to share it to build new client relationships and foster current connections.

