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## Daniel Gale Sotheby's International Realty offers full service commercial division

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Throughout Daniel Gale Sotheby's International Realty's 85-year history, the organization has provided full-service, highly professional real estate expertise. With the expansion of its commercial real estate division, Daniel Gale Sotheby's now offers its clients and customers access to a full complement of real estate services from residential to commercial sales and assistance securing mortgage money, title and home services.

"Residential and commercial real estate are very distinct transactions that call for very different areas of expertise," said Patricia Petersen, president and CEO of Daniel Gale Sotheby's International Realty. "Many of our residential clients looked to us for their commercial needs so we developed this division with experienced commercial brokers. It's a win-win for everyone involved."

Daniel Gale Sotheby's experienced commercial team leases and sells industrial, office and retail properties throughout Long Island, Brooklyn and Queens. "With the addition of the commercial group, our clients can make one phone call to Daniel Gale Sotheby's and get the ball rolling on any variety of real estate needsâ€"a home, investment property, retail or industrial transaction," said Manhasset office vice president Mary Ann Horne, who along with counterparts in Port Washington and Glen Head oversees the commercial activities.

Founded in 1922, Daniel Gale Sotheby's International Realty consistently leads the nation in achieving one of the highest average sales prices in the country. It is a \$2.5 billion organization with more than 600 sales associates in 27 offices and divisions.

Daniel Gale Sotheby's International Realty offices span Long Island. Services include an award-winning Relocation Center, a New Homes division, a Condominium Group, a Commercial Division; Ambassador Abstract, a full-service title company, and a Wells Fargo Mortgage affiliation.

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