



Michael Zere, Zere Real Estate Services

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Contact Name : Michael Zere

Company Name : Zere Real Estate Services

Email : mpzere@zere.com

Phone : 631-467-4300

Fax : 631-467-5786

Address, City, State : 2127 Lakeland Avenue, Ronkonkoma, NY 11779

What was your greatest professional accomplishment in 2012? : I personally leased and sold over sixty office and industrial deals in 2012. While this may sound impressive and the market is strong I can say it is not. Companies are reorganizing their operations to conform with market trends and demands. We service our customers that often come to us frantic for a business change with a timely swift deadline. Industry knowledge and performance is key.

What are your predictions for commercial real estate in 2013? : There will be a lack of midsize to small commercial spaces. The last several years have had companies downsizing to a level where there is waiting for the smaller spaces today. Landlords will have to reconfigure their existing properties for future market demand.

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