



Vargas of Gilco Realty completes two Bronx leases

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Epifanio Vargas

Bronx, NY Gilco Realty completed the signing of two leases originated and signed during the Coronavirus Crisis and mandated closure. Epifanio Vargas from Gilco was the sole salesperson on both leases. Vargas made sure to follow all guidelines for social distancing and virtual showings while making sure that the landlords represented by Gilco were well taken care of. While many landlords are having issues with closed businesses and tenants moving out, the landlords at 1151 Grant Ave. and 1088 Brook Ave. were able to gain new tenants and bring both properties to full occupancy.

The first lease was to an artist who makes decorative wooden signs for the home. The tenant's signs can be seen and ordered at etsy.com/shop/HomeSweetSignCo. The space was a challenge because of access and location but Vargas found the perfect tenant who could use the space.

The second lease was to a mechanic who has been operating in the area for three years, previously renting space from another shop. Although the business is an essential service, the Department of Motor Vehicles is currently closed so unfortunately the tenant cannot get his licensing for this location until the mandated closure is complete.

Vargas has been with the company for over two years since initially getting licensed and has been growing his reputation as an exceptional salesperson representing owners and tenants with his whole heart and soul.

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