



## **Fasano joins RIPCOC Real Estate managing partner to oversee its investment sales platform**

April 21, 2020 - Front Section

Michael Fasano

New York, NY According to RIPCOC Real Estate, Michael Fasano, an industry veteran with 20-plus years' commercial real estate experience, has joined the company as a managing partner to oversee its investment sales platform. Fasano joins the leading independent retail leasing and management company in the New York metropolitan area from Marcus & Millichap where he worked for 18 years and most recently served as first VP.

"Mike's two decades of experience make him the ideal partner to spearhead the growth of our investment sales platform," said Mark Kaplan, pPrincipal and COO at RIPCOC. "His grasp of New York's regional markets and the investment sales business, coupled with RIPCOC's longstanding reputation and track record as a leading brokerage, put us in the ideal position to attract high-quality brokers to join our growing team."

The company's investment sales business will focus on multiple asset classes including RIPCOC's core specialty, retail. Fasano will be responsible for growing the firm's investment sales division throughout its five offices, which include Manhattan, Brooklyn, Long Island, New Jersey and Connecticut.

"The market knowledge we possess and the combined relationships we have built over decades, provide a genuine opportunity to inculcate experienced investment sales brokers and empower them to grow their business to the next level," said Fasano. "From a career standpoint, this is the ideal next step as it allows me to build a best-in-class team and leverage my experience in this sector to elevate this burgeoning service line."

Prior to serving as first VP of Marcus & Millichap in Atlanta, Fasano was VP at the company's New Jersey office. He is a member of the International Council of Shopping Centers (ICSC) and New Jersey Apartment Association. He is also graduate of Seton Hall University with a Bachelor of Science.