



## **Robert Martin Co. collaborates with RM Friedland and Katz & Associates for 10,000 s/f child care center**

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Shown (from left) are: Robert Martin CEO Tim Jones; Elmsford Mayor Robert Williams; Robert Martin President Greg Berger; Lightbridge Academy franchisees JoAnne McKay Jagadeesan and Ram Jagadeessan; Robert Martin Director of Construction & Project Management Brian Van Riper, and Lightbridge Academy VP of Franchise Development David Faizarano.

Elmsford, NY Robert Martin Company LLC (RMC) has signed a 10,000 s/f lease for a new child care center at The Elm, a new mixed-use rental building off the Saw Mill Pwy.

The new child care center, which is expected to have its grand opening this summer, will be operated by Lightbridge Academy. The company currently has over 100 child care centers either open, under construction or in development throughout the Northeast. The Elmsford location is its first childcare center in Westchester County. The brokers in the lease were RM Friedland and Katz & Associates.

“We are very pleased that Lightbridge Academy has chosen to open its first Westchester child care center at The Elm. With its easy and convenient access to the Saw Mill River Parkway, and close proximity to numerous major employers in the area, The Elm is an ideal location for Lightbridge Academy’s new center,” said Tim Jones, CEO of RMC.

This lease signing brings The Elm’s retail space to 100% occupied, which features 100 apartments and ground-level retail space, is fully leased.

“There is a growing demand for child care facilities in Westchester County. Not only is this new child care center a great addition to our project but it’s also an important and much-needed addition to the community,” said Greg Berger, president of RMC.

“Lightbridge is the one-stop solution for working families. With an emphasis on our core values, advanced curriculum and state-of-the-art technology like live cameras throughout the center and biometric entry doors, we offer the highest level of care, development, safety and security,” said Ram Jagadeesan, who along with his wife, JoAnne McKay Jagadeesan, are the first franchisees to

open in the Westchester market. “We chose The Elm due to its amazing visibility and easy access to both the Saw Mill Parkway and 287. Also, having 100+ residents literally above us made it very easy to choose this location. We look forward to serving Elmsford and the neighboring communities,” he said. He noted that Lightbridge Academy is offering a special discount to Robert Martin employees, tenants of The Elm as well as residents of any future developments of Robert Martin.

“The Village of Elmsford would like to thank Robert Martin Company for believing in Elmsford in making a substantial investment in building The Elm. We are excited that Lightbridge Academy has chosen The Elm in Elmsford to call home, as they open their first Child Care Center in Westchester County. Having the Lightbridge Academy open in The Elm will fill the void for child care in Elmsford and neighboring communities. Child Care is in big demand and this will greatly help families that had to travel far from home for child care and will assist families looking to start child care. We welcome Lightbridge Academy to the Village and wish them much success,” said mayor Robert Williams.

The Elm features a wide variety of studio, 1-bedroom and 2-bedroom apartments ranging in size from 543 s/f for studios up to 1,418 s/f for the largest two-bedroom units. Designer kitchens come with stainless steel appliances, Calacatta Quartz countertops, tile backsplash, and oversized cabinets. Bathrooms have dark wood vanities, white subway tiles and brushed nickel fixtures. Every apartment has a washer and dryer as well as USB charging ports.

Amenities include a fitness center, café and entertainment lounge equipped with kitchen/bar, large screen TV, workstations and a shuffleboard table; free WiFi in the amenity area; electric car charging stations and covered parking spaces. Onsite storage is available as well as free bicycle storage and repair station. The Elm is pet friendly and smoke free. The apartments include a smart video intercom system with iPhone/Android compatibility. There are no fees for the amenities.

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