



Hofstra University teams with Leap EDU, to offer Realtor training courses

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Hempstead, NY Hofstra University has entered into a partnership with one of the region's leading independent real estate schools, Leap EDU, to offer a wide range of real estate professional training courses at its campus.

The flagship offering will be the NYS Real Estate Salesperson course, which is the first step required to earn licensing as a real estate agent in the state. The comprehensive 75-hour course covers a topics including fair housing regulations and discrimination, environmental issues, land-use regulations, sales and leasing contracts, and the law of agency, detailing an agent's responsibilities in representing a buyer or seller in a transaction. Students are required to pass a comprehensive course exam prior to taking a state exam to earn their salesperson license.

"Leap EDU has established itself as the gold standard for professional real estate training in the state," said Michael Chisena, senior director of administration & finance of Hofstra University Continuing Education.

"With the need for thorough, ethical training for real estate salespeople making headlines, we are proud to be working with an independent school that has made quality, comprehensive real estate education its mission."

Adam Barda, founding partner of Leap EDU, said the new relationship represents "a partnership of leaders" in education. "We're committed to doing this right, and we look forward to teaming with Hofstra University to create the premier real estate school in the country," he said. "In working closely with leading real estate brokerages throughout the region, we asked them for their wish list in how their agents should be trained."

We developed our programs so that our students graduate with the full skills, knowledge and professional ethics they need to succeed at top brokerages."

Colleen Slattery, vice dean Hofstra University said, "We were impressed with the level of the instructors and the depth with which they cover the material. The professional courses we provide with Leap will meet the high standards that the world has come to expect from Hofstra University." Leap EDU was chosen as a partner because it developed its own rigorous syllabus and uses carefully vetted instructors for continuing education classes."

NAR Courses

Leap EDU is the only non-association in NYS approved to offer the highly sought-after designations and certifications offered by the National Association of Realtors (NAR). We make it easy to advance your career by earning these prestigious credentials.

The Hofstra Salesperson course curriculum offers students unique flexibility in how and when they can take their classes. The 20 classroom modules are scheduled at least twice a day, five days a week, and can be taken in any order. In addition, a proprietary app allows students to track their course progression, download certificates, view schedules and class details, register for classes, and sign-in/sign-out of attendance from their smart device.

Beyond the New York State Salesperson course, Hofstra will be offering Leap EDU real estate continuing education courses, which are required for salespersons to maintain their state license. Among these CE courses will be highly sought-after designations and certifications offered by the National Association of Realtors (NAR). The Hofstra/Leap program is the only non-association in New York State approved to offer the NAR courses.

In addition, students will have access to exclusive CE courses including the Green EDU Solar Specialist Designation, the only designation of its kind offered in the U.S. The course enables real estate professionals to understand all of the issues involved in buying and selling solar-powered homes. It was developed by Leap EDU instructor Christina Mathieson, a LEED Green Associate, member of the U.S. Green Building Council, and 2019 EverGreen Award honoree by the NAR Green REsource Council.

To register visit <https://leapedu.com>

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