

2020 Ones to Watch: Jesse Kay, Marcus & Millichap

February 18, 2020 - Spotlights

Name: Jesse Kay

Company: Marcus & Millichap

Title: Senior Associate

Education: Boston University, Questrom School of Business

Which project, deal, or transaction was the "game-changer" in the advancement of your career? I recently sold a unique vacant retail property at 207 5th Ave., on the corner of 5th Ave. and Union St. in the heart of Park Slope, Brooklyn. The sales price of \$9 million translated to over \$1,600 per existing s/f and over \$650 per buildable s/f. This transaction set a price record in Park Slope. After closing this deal, I was promoted to senior associate at Marcus & Millichap, while finishing the year as a top 10 agent in the Brooklyn office and receiving the Shooting Star Award.

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