



Company of the Month: Lynx Mortgage Bank offers customers a simple “no surprises” approach to the mortgage process

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Zahra Jafri, President

Andre Mitchell, Executive Vice President

Shabana Rizvi, Senior Vice President

Westbury, NY Lynx Mortgage Bank LLC was founded by a small group of mortgage and financial professionals in Long Island, seeking to offer their customers a simple “no surprises” approach to the mortgage process. Today, Lynx is one of the area’s premier mortgage companies with a sizable — and highly satisfied — client base throughout New York. Lynx has made it a point to grow responsibly by taking the time necessary to be sure their customers are completely satisfied in every way. This attention to detail has allowed Lynx to provide a level of partner access practically unknown in the mortgage banking industry. All of these factors have led to the continued success over the last 30 years. Celebrating their 30th anniversary, the team behind Lynx Mortgage Bank is optimistic that the best is yet to come for the Long-Island based direct lender.

Since their inception, Lynx has consistently believed that providing superior service coupled with highly competitive rates and superior follow through would be the key to sustained growth. The team at Lynx prides themselves on their ability to get to know each and every one of their clients as if they were their own family. Operating as a direct lender, Lynx has the ability to keep everything in house. This key factor ensures that their client’s best needs are always put forward during each step of the mortgage process. With over 150 online client testimonials alone it is easy to see why people have put their trust into Lynx Mortgage Bank.

“Each of our clients are treated like they are family, because by the end of the process they basically are. We take great pride in our ability to make personal relationships with every single person that walks in our door,” said Zahra Jafri, president and founder of Lynx Mortgage Bank.

As seasoned mortgage experts, Lynx Mortgage Bank knows that finding the right loan and navigating the complexities of the process can be difficult. That’s why they make it their priority to put their client’s financial requirements at the center of everything they do. By taking the time to understand exactly which loan product will work best, and going to great lengths to work on a schedule that is convenient for their clients, Lynx knows they can help reduce — or even eliminate — many of the pitfalls associated with securing a loan.

Lynx Mortgage Bank has been nominated for a wide variety of awards through the years. Most recently securing the title of “Best Mortgage Company” both locally, and in Manhasset N.Y.

Lynx Mortgage Bank LLC is among a very small group of companies that have won the Best of Westbury and Best of Manhasset Award for three consecutive years. This distinction has qualified Lynx for the 2019 Westbury and Manhasset Business Hall of Fame.

Additionally, Lynx Mortgage Bank was selected as one of Long Islands “Best Mortgage Companies” by Long Island Business News, reader rankings. Lynx issued a statement in response to this achievement:

“Thank you to all of our clients past, present and future. We continue to strive to offer our clients a simple, no surprise approach to the mortgage process.”

Lynx offers a wide variety of products and programs such as, purchase, refinancing, conventional loans, FHA/ VA Loans, 1-4 family homes, co-ops & condos, second homes, investment properties, commercial loans, home equity lines of credit, second mortgages, first time home buyer programs, with both fixed and adjustable rates. The staff at Lynx goes above and beyond to find the perfect loan for each individual client.

“Here at Lynx we understand that not every loan is the same, and more times than not each situation is unique in its own way. This is why we take the time to learn what are clients need, and how we can help them get there,” said Shabana Rizvi, senior vice president and co-founder of Lynx Mortgage Bank.

At Lynx they understand that for a lot of people, buying a home is one of the biggest financial decisions they will make during their lives. This is why Lynx makes sure to guide their clients and teach them while servicing their loan.

“We understand that for first time homebuyers the process can seem daunting, and outright confusing. We know this because at one point we were also first time homebuyers, this is why we guarantee to be by our client’s side every step of the way. To avoid any confusion or frustration,” Jafri said.

Lynx Mortgage Bank invites you to reach out to see how the team can help better your current situation, or help you plan for your next financial decision. Offering a product for almost everyone, the team at Lynx has what it takes to get the job done. To contact one of Lynx’s highly qualified mortgage loan originators you can call them, visit their website or social media pages.

As always at Lynx Mortgage, pre-approvals are fast and free of charge.

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