



## **Sagamore Hill Partners launches, Janoff to lead with Ripka, Cooper, Spiegelman and Kaplan**

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New York, NY Sagamore Hill Partners LLC, a real estate investment firm born out of a strategic partnership with one of the leading independent retail leasing and management companies in the region, has opened. Led by partner and chief investment officer Alex Janoff along with RIPCO Real Estate LLC principals Peter Ripka, Todd Cooper, Gene Spiegelman and Mark Kaplan, the firm will pursue retail and mixed-use real estate investments, including both equity and debt, with a primary emphasis on the New York metropolitan area.

Sagamore Hill's creation arises from the partners' collective vision to launch a distinct firm focused exclusively on real estate investments. The company will make direct investments, enter into joint-ventures with current owners and partner with institutions, family offices and high-net-worth individuals. Sagamore Hill is positioned as a next-generation real estate investment firm utilizing proprietary real-time market intelligence and significant transaction experience to maximize risk-adjusted returns.

"The firm was founded to leverage the partners' deep relationships and industry expertise to create a top-tier real estate investment and operating platform," said Janoff. "The retail sector is undergoing an unprecedented period of disruption and we have structured our business to capitalize on an opportunistic investing environment. We believe we're in an excellent position to identify and execute on strategic opportunities alongside our investment partners."

Partner and COO Kaplan said, "This is a company founded by seasoned real estate professionals who are intimately familiar with the rapidly changing retail market. While we have invested alongside institutions on a select number of acquisitions in the past, we felt timing was ideal to launch a dedicated investment firm."

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