



November message from the president of NYSCAR's Upstate chapter - by Guy Blake

November 05, 2019 - Upstate New York

NYSCAR held their annual meeting on September 24th, 2019 at the Turning Stone Resort and Casino in Verona. Several members attended the NYSAR Commercial Issues Working Group meeting which was held just prior to the annual meeting. Many legislative topics were covered including the new rentals laws.

The governors approved the 2020 budget which was presented by treasurer Bob Strell of Western NY and membership chair Richard Ferro, CCIM (Greater Capital) reported that membership stands at 847 members.

The Nominating Committee was chaired by John Lavelle. The following members were elected to serve as officers and governors for the association:

President: James Walker, CCIM (Hudson Valley);
First Vice President:, Dana Crocker (Syracuse);
Second Vice President: Robert Strell (WNY);
Treasurer: Mercedes Brien, (RAC); and
Secretary: Jay Feinberg, (Hudson Valley).

Governors elected for term 2020-2022:

Gordon Furlani, Greater Capital;
Rudy Lynch, CCIM, Greater Capital;
Ted Welter, CPM, CCIM, Rochester Area; and
Gunner Tronolone, WNY.

Chapter reports were given from NYSCAR's eight chapters highlighting programs and activities of each of the groups: Peter Korunkiewich, Greater Capital Chapter president; Jay Feinberg, Hudson Valley Chapter president; Jack Britvan NYC/LI Chapter president; Jennifer Maher, Greater Putnam Westchester Chapter president; Ginny Squire, Rochester Area Chapter president; Karen Klecar, Southern Tier Chapter president; Dana Crocker, Syracuse Area Chapter president; and Gunner

Tronolone, WNY Chapter president.

Governor Cuomo signs NYSAR-Supported Continuing Education Legislation

Governor Cuomo signed legislation to expand the mandatory “core” continuing education requirement from four to 7.5 hours. The legislation will take effect on July 1st, 2021, after which real estate licensees will be required to complete 2.5 hours of instruction on ethical business practices and one hour of legal updates every two years. The total number of continuing education hours to be completed every two years will remain the same, at 22.5. NYSAR worked with senator Brad Hoylman and assemblyman Jeffery Dinowitz to get the legislation passed and signed into law.

Committee Service and Realtor of the Year nominations

A call for Realtor of the Year Nominations and also committee information will be sent to all members in November. Please consider serving on a committee—get involved— let your voice be heard.

Education

Congratulations to the Putnam Westchester Chapter for hosting their first course in Armonk. Peter West, CCIM taught “Counseling for Action” which was well received by the attendees.

The Greater Capital Chapter of NYSCAR and CIREB will co-host a class and marketing session at the Comfort Inn and Suites, 126 Sacandaga Rd., in Scotia on November 6th. “Owner Financing-The Paper Course,” will be instructed by Dana Barnes, SEC. This class is sponsored by NYSCAR.

Locations Close to Public Transit Boost Residential, Commercial Real Estate Values

Neighborhoods located within a half-mile of public transit services outperformed those in areas farther from public transit based on a number of factors, according to a report released by the American Public Transportation Association and the National Association of Realtors. “The Real Estate Mantra—Locate Near Public Transportation” highlighted the critical role public transportation plays in determining real estate values, revealing that commercial and residential real estate market sales thrive when residents have mobility options close by. To read more, please visit <https://www.nar.realtor/newsroom/locations-close-to-public-transit-boost-residential-commercial-real-estate-values>.

Save the Date: November 8-11, 2019

National Association of Realtors Annual Conference, San Francisco, California

The Realtors Conference & Expo is the largest annual event for the most successful real estate professionals. The event takes place every November across a four-day weekend, Friday through

Monday.

The conference experience is about education, networking, motivation and fun! Choose from over 100 education sessions (including commercial) to learn about strategies and solutions that meet your clients' needs. Then, browse the industry's largest trade show, with over 400 exhibitors, to find products and services that will help you conduct business more efficiently. Make time to attend special events, as they provide a fun way to network with peers in a casual atmosphere. You will return home with the knowledge, tools and contacts to be successful in this competitive business.

Go to www.nar.realtor under the Events tab for full information and to register.

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