



2019 Ones to Watch: Michael Tuccillo, Marcus & Millichap

November 05, 2019 - Spotlights

Name: Michael Tuccillo

Title: Senior Associate

Company Name: Marcus & Millichap

Address: 260 Madison Ave., New York, NY

What do you consider to be your greatest success in the past 12 months?

My hard work is beginning to take shape. My team has doubled in size, our market share and transaction volume are both growing exponentially, and we're in a better position than ever to service our clients.

Who are some leaders that you admire and why? ?

I've always admired quiet leaders who keep their head down, grind, and lead by example. As a sports fan, one leader that comes to mind is Derek Jeter, someone who worked hard day in and day out over a storied career until he came to define and embody our city.

?What advice can you offer to someone who is just getting started in your industry?

"Persistence breaks resistance!"

How have your life experiences impacted who you are professionally?

Nothing was ever handed to me. From a young age I came to realize the value of a hard day's work and that lesson hasn't been lost on me in my commercial real estate career

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