



## **Featured Company of the Month: The DeMatteis Organization gets set for the next 100 years: Firm looks to continue its growth**

October 01, 2019 - Long Island

405 RXR Plaza (formerly EAB Plaza), Uniondale, NY

Elmont, NY Coming off its centennial anniversary, The DeMatteis Organization is gearing up for its next 100 years. With expertise in all facets of real estate development, construction and property management, DeMatteis is a vertically integrated firm looking to continue its growth by building new relationships in the development and construction of major projects in the metropolitan area. DeMatteis offers a direct, hands-on, day-to-day management process and provides clients and partners with a consistently superior product that is efficiently and effectively constructed.

With pre-construction services available to its stakeholders, DeMatteis can assist in the critical, early stages of a development project by helping to streamline the extensive planning that leads up to construction. DeMatteis is adept at taking on the construction obligations associated with traditional lending requirements and the firm stands behind its work and the reputation it has developed over the last century. What separates DeMatteis is not only a willingness to build these projects but a readiness to take an active ownership role as well.

In the 1980s, for example, DeMatteis developed and built, EAB Plaza in Uniondale, with its vision of filling the void of class A office space on Long Island that mirrored New York City. It's 1.1 million s/f became a property that brought the community together with amenities such as a public atrium and a skating rink in the winter that hosted an annual holiday tree lighting. Today, and even having a new official name (RXR Plaza), this office property will forever be associated with DeMatteis and EAB.

Currently, DeMatteis is focusing its attention on new prospects in the metropolitan area, with a keen interest in developing large multifamily projects. Drawing on an impressive portfolio of previously constructed and developed high-rises, DeMatteis can navigate through any obstacles that may arise while remaining acutely mindful of its stakeholders' and its own best interests.

Although busy with an abundance of work for clients such as the New York City School Construction Authority and Dormitory Authority of the State of New York, the Leon D. DeMatteis Construction Corp. is also currently chasing down leads for private sector work strictly as a third-party

construction manager. While multifamily residential is the prime target, DeMatteis also has experience in the commercial, mixed-use and healthcare sectors.

Making sure the firm is always adapting to the ever-changing world of construction and development, DeMatteis is well-positioned to sustain its second hundred years of building excellence. Throughout its decades of growth, DeMatteis has been ever mindful of, and continually grateful for, the enduring business relationships that continue to propel the firm well into the future.

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