



## 2019 Women in Real Estate: Jennifer Lofaro, Bleakley Platt & Schmidt, LLP

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Name: Jennifer Lofaro

Title: Partner

Company Name: Bleakley Platt & Schmidt, LLP

What is your favorite motivational quote?

"The success of every woman should be the inspiration to another. We should raise each other up. Make sure you're very courageous: be strong, be extremely kind, and above all be humble." ~ Serena Williams

How do you hold your own in a negotiation?

Remain firm yet calm and kind.

What is the best advice you have received, and who was it from?

My father always told me that there is always the work to be done and it is not important who performs which task so long as the task is completed.

What was one of your biggest accomplishments in the last 12 months?

Changing my diet and becoming more healthy and fit.

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