



## 2019 Women in Real Estate: Virginia Trunkes, Robinson+Cole

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Name: Virginia Trunkes

Title: Counsel

Company Name: Robinson+Cole

What is your favorite motivational quote?

“Life begins at the end of your comfort zone,” ~ Neale Donald Walsch

What books, blogs, podcasts, resources or influencers would you recommend to women?

For entrepreneurial women generally, I recommend the “Women Really Mean Business” podcast. The “Heels of Justice” podcast shares the stories of amazing women lawyers. Arin Reeves’ book, “One Size Never Fits All” is on-point in this era of inclusiveness and rethinking the traditional notions of business development.

What was one of your biggest accomplishments in the last 12 months?

While I’ve only recently joined Robinson+Cole’s Construction Law Group, I’ve already hit the ground running by assisting sophisticated developers negotiate license access agreements with their New York neighbors. The dynamics are particularly interesting given the ever-increasing savvy of neighboring property owners.

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