



RE/MAX celebrates opening of Tuckahoe office

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Tuckahoe, NY RE/MAX Distinguished Homes & Properties recently opened at 273 Columbus Ave., with a ribbon cutting ceremony, open house and community celebration. Broker/owners Eric Stein and Albert Posillico moved to this location from their previous site in Bronxville.

The new RE/MAX Distinguished Homes & Properties office is located in corner bank building. The office will be home to RE/MAX real estate professionals who will provide residential and commercial real estate services to clients across Westchester County and the Bronx.

Congratulating Stein and Posillico at the grand opening were over 200 friends, business leaders, dignitaries and government officials, including Village of Tuckahoe mayor Greg Luisi.

The new office features many new business amenities conducive to meetings with clients and professional training. The space includes technology, 10 private offices, a 20-person conference room for weekly training sessions, office space as well as common areas for collaboration.

“Our professionals are already finding the Tuckahoe office location to be convenient for customers and they like the new workspace environment. The office environment was designed based on their ideas and suggestions. It was important to them that the new office be welcoming and well-suited for meetings with clients, closings and training,” said Stein.

Stein and Posillico have 40 agents working in their office and they are committed to doubling their team of real estate sales professionals over the next three years.

“When I first began my career with RE/MAX over 12 years ago, I was mentored by top real estate professionals who took me under their wing and taught me what I needed to know to succeed,” said Stein. “Now I am the mentor and I want all of our real estate professionals to possess the skills necessary to become market leaders.”

“Eric is an example of a true leader in our industry. He instills confidence in both new and veteran RE/MAX real estate professionals who are eager to learn and grow their businesses. By working with them one-on-one as their mentor and coach, Eric is developing a strong team of focused businessmen and businesswomen in the highly competitive Westchester and Bronx real estate market,” said Elena Dean, vice president RE/MAX, business growth northeast region.

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