



McDonnell appointed COO of HUNT Commercial

June 04, 2019 - Front Section

Buffalo, NY According to HUNT Commercial Real Estate, Robert McDonnell has been appointed chief operating officer. McDonnell will be responsible for growing the commercial sales organization and implementing strategic initiatives to benefit long term goals of HUNT Commercial and HUNT Property Solutions the latter of which began operations in March 2018.

McDonnell was originally recruited to HUNT Commercial in the early 1990s, where he learned the complexities of the business with the help of a team of seasoned and experienced brokers. McDonnell's initial experience at HUNT helped him transition to a 20+ year career with a commercial development firm, and his career evolution included working as a sales/leasing manager, senior sales/leasing manager, director of business development, VP of sales, and the senior VP and broker of record. He has been involved in all sales and marketing related activities for a multi-client portfolios totaling over 15 million s/f. McDonnell is versed in all disciplines of commercial real estate including, but not limited to business development, contract negotiations, letters of intent, proposals, market analysis, past and future trends, and client management/retention.

"We are excited to welcome Bob back to HUNT Real Estate," said Charles Hunt, executive VP and COO, HUNT Real Estate. "To have someone of his caliber and expertise take the leadership role of our commercial brokerage puts us in prime position to continue our business growth both locally and statewide."

"Very few people have the opportunity to return and help lead the company that launched their careers," McDonnell said. "I'm thrilled to be getting back to my roots and to once again call HUNT Commercial home. I'm confident that HUNT Commercial will attain new heights and the HUNT legacy will continue to grow as we expand our business and offerings."

McDonnell is a graduate of John Carroll University in University Heights, Ohio and CCIM Institute in Chicago, Illinois.

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