



## 2019 Ones to Watch: Donal Flaherty, Bestreich Realty Group, LLC

April 16, 2019 - Spotlights

Name: Donal Flaherty

Title: Vice President

Company Name: Bestreich Realty Group, LLC

Year that you entered your current field? 2015

List up to three CRE organizations that you are currently a member of:

Irish American Building Society,  
Young Real Estate Professionals of New York

What do you consider to be your greatest professional accomplishment in the past 12 months?

My greatest accomplishment in the past 12 months was being named generator of the year and being part of selling 331 Keap St. for \$15.5 million.

Who or what do you attribute to your success?

Outside of the business, I attribute my success to my parents. They provided me with drive and competitiveness. In CRE, I attribute my success to my mentors Luke and Derek, they have given me their patience and time, two things that are not handed out sparingly in this line of work.

What advice can you offer to someone who is interested in a career in your industry?

Don't expect to make money quickly. Timing is everything.

Who are some leaders that you admire and why? ?

I'm a big Winston Churchill fan, he had an uncanny ability to keep pushing forward no matter what lay ahead, no matter what his opposition said and ultimately coming out on top.

