



2019 Ones to Watch: Andrew Lieb, Lieb at Law, P.C. & Lieb School

April 16, 2019 - Spotlights

Name: Andrew Lieb

Title: Managing Attorney

Company Name: Lieb at Law, P.C. & Lieb School

Year that you entered your current field? 2008

List up to three CRE organizations that you are currently a member of:

Real Property Committee – Suffolk County Bar Association;
Real Property Committee – Nassau County Bar Association;
Real Property Section – New York State Bar Association

What do you consider to be your greatest professional accomplishment in the past 12 months?

Launching sexualharassmenttrainingny.com, a digital training vendor, which offers a complete solution for HR professionals to satisfy their company's compliance with both Labor Law §201-g and Local Law 96 of 2018, by way of annual employee sexual harassment prevention trainings, tailored and distributed harassment policies, the provision of customized complaint forms and the like. In NYC, commercial real estate salespersons and associate real estate brokers must be trained irrespective of their independent contractor status.

Who or what do you attribute to your success?

My team at Lieb Compliance, LLC. In particular, our agility, which enabled us to act, react and to be fearless in launching sexualharassmenttrainingny.com as a first mover in offering the best in class compliance solution for sexual harassment prevention trainings and compliance throughout the commercial real estate industry. We have compounded this with launching our Real Tips HR YouTube series.

What advice can you offer to someone who is interested in a career in your industry?

Be bold, take chances, but always do the work to know what you are talking about.

Who are some leaders that you admire and why? ?

Kenneth Haber, the general counsel of Douglas Elliman Real Estate who taught me the virtue of conviction in everything that you do.

How have your life experiences impacted who you are professionally?

My father and uncle were general practice attorneys and I learned that a generalist is a master at nothing.

What was your favorite thing to do as a kid?

Play ice hockey; still is.

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