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2019 Ones to Watch: Dov Bleich, Tri State Commercial Realty

April 16, 2019 - Spotlights

Name: Dov Bleich

Title: Senior Director

Company Name: Tri State Commercial Realty

Year that you entered your current field? 2018

What do you consider to be your greatest professional accomplishment in the past 12 months?

I recently joined the industry seven months ago and have successfully completed 18 retail lease transactions. This accomplishment motivates me and I am looking forward to filling up many more vacant spaces in the area. I am equally excited to contribute to the resurgence of Brooklyn's neighborhoods.

Who or what do you attribute to your success?

My success can definitely be attributed to Tri State's team, great leadership, and the system they have put in place is literally a receipt to success. While I had worked in property and portfolio management, I had no prior experience when I first entered commercial real estate. The team provided extensive training and was always available when I needed help.

What was your favorite thing to do as a kid?

When I was younger I loved playing music and singing. I used to put on fake concerts for my family and still enjoy playing music in my free time.

What advice can you offer to someone who is interested in a career in your industry?

My advice is simple, when you first begin don't have any expectations from anyone; whatever work you put in is the level of success you will achieve. And that's the art of brokerage. Work tirelessly! Knowledge is power! Know every block, every street corner, and every vacancy in all markets you want to be in.