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2019 Women in Building Services: Nancy Colella, NYS Sustainable Corp.

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Name: Nancy Colella

Title: Principal

Company Name: NYS Sustainable Corp.

How many years have you been in your current field? 4

List up to three CRE organizations that you are currently a member of:

Commercial Industrial Brokers Society
Long Island Real Estate Group
Real Estate Board New York

What was your greatest professional achievement or most notable project in the last 12 months?
The NYSSC firm has now implemented case studies worthy of depicting the corporation's specialization on Green-Tech strategic investment related models. As a business owner with great respect and admiration for the commercial real estate sector. NYS Sustainable Corporation's positioning is critical to the sharing of renewable investment projects that support property ownership, the communities direct use of renewable energy solutions; and of course the deterrent to the progressive damage currently happening to the existing environment. The NYSSC firm is focused on the fundamental intelligence of green tech projects—specifically positioned to complement a commercial real estate property, portfolio or REIT with a long-term revenue benefits by way of renewable technology asset acquisition.

What trend(s) do you predict to dominate your industry in 2019?
NYSSC is dedicated to contributing to energy self-sustainability for residents living throughout Long Island and the Metropolitan area. To that end, NYSSC finds community power distribution playing a critical role in the distribution, preservation, and supply of energy to the local residential market. What at one time required a capital expense will soon be a simple decision for residents to simply sign up to local power generating projects. Resulting in a transition with no downtime or upfront capital, of which currently may hinder clean energy utilization.

Which of your philanthropic endeavors are you most proud of?

NYSSC, as a collaborator to the Habitat for Humanity, is happy and proud to share we were able to coordinate a fully donated Clean Energy solar solution to a future Roosevelt NY home recipient. Along with the multiple generous donations from Green Hybrid Energy Solutions Inc. (Labor), Timothy Lee & Linda Ciano (Solar Panels), CED Greentech (Inverters), Gexpro (Racking), and Ed Gemmola (PE Architect). The new incoming homeowner will not only enter their first home this Spring 2019, but the family will be positioned to succeed as the soon applied solar system will offset a large portion of electrical bills day 1 of occupancy. "It may take a village," some say. Actually "it only takes goodwill," I say.

What does it mean to you to be a team player?

NYSSC is a micro firm with an integral culture of respect and professional values. In my experience in order to bring out the best common denominators in a team, there must first exist a team conscience, team consideration, and team ethics. With the many differences in leadership today, being a leader is the same as being a team player. Delivering integrity and fortitude, while never working out of a vacuum—a key to growth and professional value progression.

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