



Caiola, Cermele, DiMarco, Erdem, Kaplan, Keys, Mejia, Moore, Szabados & Voorhees join Houlihan Lawrence

February 19, 2019 - Front Section

White Plains, NY Brokerage Houlihan Lawrence has announced the addition of ten new agents:

Vincent Caiola brings a lifetime of local expertise to Houlihan Lawrence. A former paramedic and 9/11 first responder, he left that field in 2014 to become an international flight attendant—he met his wife in Denmark two years later—and later entered real estate. He joins from Keller Williams Realty.

Susan Cermele joins Houlihan Lawrence with 18 years of experience in the sales industry, working most recently as an agent with Keller Williams Realty and in financial services as a mortgage banker and licensed financial services salesperson.

After several years in real estate, Paul DiMarco moves to Houlihan Lawrence from Keller Williams Realty. Before that, he owned his own company for 17 years. DiMarco holds a degree in architecture from the New York Institute of Technology.

Tulay Erdem joins Houlihan Lawrence having previously been with Post Road Realty in Mamaroneck. A native of Turkey, Erdem grew up in Switzerland and moved to Northern California in 2006, where she worked in property management for several years. Erdem is fluent in Kurdish, Turkish, German and French.

Caroline Kaplan recently moved back to New York from Florida and looks forward to starting her real estate career. Prior to entering the business, she worked in the concierge healthcare industry and owned and operated an outdoor boot camp in greater Tampa. Kaplan is an alum of Baruch College.

Teresa Keys brings 16 years of real estate experience to Houlihan Lawrence, joining the firm from YCL Real Estate Consulting. Her focus areas are Yonkers, Mt. Vernon and the Bronx. She led a prior career as a public school teacher in Yonkers.

Jorge Mejia brings to Houlihan Lawrence a varied background having held managerial positions in banking as well as working as a financial coach.

Jenifer Moore, who is part of the Gino Bello sales team at Houlihan Lawrence, offers a broad range of experience in different real estate markets. Most recently she was at Keller Williams Realty. Originally from Pennsylvania, Moore specializes in the northern Westchester and Dutchess markets.

Emanuela Szabados comes to Houlihan Lawrence from Keller Williams Realty. Szabados is a member of the Hudson Gateway Association of Realtors, New York State Association of Realtors and the National Association of Realtors. She is fluent in Romanian.

Gary Voorhees has a broad knowledge of the real estate markets in Westchester and Putnam counties. He was most recently with Keller Williams Realty. Voorhees is a member of the Hudson Gateway Association of Realtors, New York State Association of Realtors and the National

Association of Realtors.

Houlihan Lawrence is the leading real estate brokerage serving New York City's northern suburbs. Founded in Bronxville, New York, in 1888, the family-run company is deeply committed to technological innovation and the finest client service. The firm has 30 offices and 1,300+ agents serving Westchester, Putnam, Dutchess, Columbia, Ulster and Greene counties in New York and Fairfield, Litchfield Counties in Connecticut. The company ranks in the top 20 of all brokerages nationally and achieved a total sales volume of over \$6 billion in 2017.

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540