



## **Lee NYC names Tapper senior managing director**

October 16, 2018 - Front Section

Manhattan, NY According to Lee & Associates NYC LLC, Ben Tapper has joined its investment sales division as a senior managing director. Prior to joining Lee NYC, Tapper had been at Eastern Consolidated for 14 years and became a principal of the firm in 2015.

“Ben’s expertise and experience across all asset classes will strongly augment Lee’s investment sales platform,” points out Joel Herskowitz, COO of Lee NYC. “Boasting over \$1 billion dollars in real estate transactions throughout his career, Ben has special knowledge of the Brooklyn market, an arena into which Lee NYC is actively moving.”

Tapper’s most notable transactions include the \$90 million sale of 37 Flatbush Ave., a 230,000 s/f property in downtown Brooklyn, and the 19-building portfolio of mixed-use buildings that he exclusively represented on behalf of the Lee Estate, achieving benchmark pricing of \$107 million.

Tapper has experience in every asset class from multifamily and mixed-use buildings, to development sites, and single-tenant net leased retail and medical office. He works with the complete range of investors; from the institutional and nonprofit, to publicly traded and private family investors. While at Eastern Consolidated, Tapper was selected to exclusively represent the Ackerman Institute for the Family and led his team to achieve record pricing on this development site. His team also identified and negotiated the acquisition of Ackerman’s new location with more space in Madison Square Park, all while helping them increase their endowment in the arbitrage.

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