



2018 Women In Real Estate, Professional Services: Arlene Koutras, Windels Marx Lane & Mittendorf, LLP

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Name: Arlene Koutras

Title: Special Counsel

Company Name: Windels Marx Lane & Mittendorf, LLP

Real estate association / organization affiliation(s):

What are some of your biggest accomplishments in the last 12 months?

I joined Windels Marx in July 2018 and am excited to be a part of the 7th largest real estate practice in New York. The firm provides a broad platform on which I can continue to expand my real estate practice on behalf of institutional lenders and other industry participants. I am excited to be able to join such a robust practice, which includes loans to non-profit entities, private placements of tax exempt bonds to finance the acquisition and development of schools and other non-for-profit organizations, and also affordable housing transactions.

How important is it for women to create a personal brand?

I just participated in my first meeting of Windels Marx Women and have a genuine appreciation for the ways in which women can elevate each other's unique qualities and shared goals.

What do you do like to do for fun?

Travel! My family originates from the mainland of Greece. I speak the Greek language and have passed it on to my three children. In the coming weeks, we'll travel to Greece as a family where we'll enjoy Greek hospitality, wonderful people and amazing food!

In one word, describe yourself:

Dedicated