



Message from the NYSCAR president: Upcoming dates

September 04, 2018 - Upstate New York

The NYSCAR Annual Meeting will be held on October 2, 2018 at the Turning Stone Resort & Casino, 10:00 a.m. (in conjunction with the NYSAR Fall Business meetings). I hope to see you there.

I would like to take this opportunity to remind you of some upcoming education, deadlines, National Association of Realtor (NAR) dues information and conference dates:

October 17, 2018

“Analysis and Marketing of Commercial Real Estate” Syracuse Association of Realtors, 5958 E. Taft Rd., No. Syracuse, NY 13212

Instructors: James Walker, CCIM and Robert Giniecki, CCI

Course objectives: Familiarize the practitioner in commercial real estate & how market influences relate to property; understanding the make-up of the real estate market; comparison of the commercial property types; how to price for the market; review investor and user objectives, development of marketing data for property; date checklist; sources of information. (Watch www.nyscar.org for further details)

National Association of Realtors 2019 Dues

Dues for the National Association of Realtors are \$150 per member beginning in 2019 (a \$30 increase) \$17 of the increase is for Realtor party advocacy programming. The remaining \$14 will fund programs such as the new Commitment to Excellence professionalism initiative, the popular forms and transaction management benefit and upkeep of the association's buildings.

Have you completed your Code of Ethics Training?

As required by the National Association of Realtors, all Realtor members must complete 2.5 hours of approved Code of Ethics training every two years. The current cycle is January 1, 2017 – December 31, 2018. Failure to complete the NAR-required Code of Ethics training shall be considered a violation of a membership duty for which Realtor membership shall be suspended until such time as the required training is completed.

You may take the course online for free at NAR.Realtor.

October 2, 2018

New York State Commercial Association of Realtor Annual Meeting at Turning Stone Resort & Casino in Verona.

September 30 - October 3, 2018

2018 New York State Association of Realtors Fall Business Meetings at Turning Stone Resort & Casino in Verona.

Go to: www.nysar.com (meeting & governance) for full information.

November 2-5, 2018

Realtors Conference & Expo

The 2018 Annual NAR Conference will be held in Boston, Mass. Join the thousands of Realtors who attend this conference each year. There will be over 120 sessions, including commercial programs such as Real Estate Investing: Building; Wealth Representing Investors and Becoming One Yourself; Top Ten Commercial Agent Success Strategies; Navigating a Global Commercial Real Estate Transaction; Commercial Economic Issues & Trends Forum and Using Drones in Real Estate. There are also programs on personal success, marketing, best practices, trends for 2019, branding, starting a real estate company, and success strategies, just to name a few. Go to [nar.realtor/events/Realtor Conference & Expo](http://nar.realtor/events/Realtor%20Conference%20&%20Expo)

December 3-6, 2018

Realtors Triple Play in Atlantic City, N.J.

Sponsored by the New York, New Jersey and Pennsylvania Associations of Realtors. Watch www.realtorstripleplay.com for further information

Realtor Emeritus Status

A Realtor Member who has held membership in the National Association as a Realtor, Realtor-associate, or both, for a cumulative period of 40 years is eligible for Realtor Emeritus status.

In addition to proof that the member has held membership for at least 40 years, the applicant must also have proof of one year service at the local, state or national level. (Starting in 2020, applications must have proof of service at the National level. Realtor Emeritus members do not pay state or national dues. If you believe you qualify for Realtor Emeritus status, please email Ali Mann, EO, NYSAR – amann@nysar.com by September 17.

NYSAR free Tech Hotline

The new, free Tech Hotline gives you and your members direct access to qualified IT technicians who can troubleshoot and assist you with technology-related issues. Whether it's your computer, mobile device or some other tech problem, the experts will provide prompt, courteous service. The Tech Hotline is available Monday through Friday from 7:30 a.m. to 5 p.m. at 518.380.5380. Or, email techline@nysar.com to be called within an hour during normal operating hours it learn more.

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