

## Conley Assocs. hosts July 10th CIREB marketing session

July 21, 2008 - Upstate New York

The July 10th marketing session was hosted by Conley Associates at the newly constructed class A office space in the Visionary Park office building on Rte. 9. This professional office building (the first of two) is now available for lease. Features include: upgraded lobby and common area finishes, electronic building security, and a professional management team. Tenants have the opportunity to select finishes for their suite. Guest speaker Michael Cunningham, Esq. of Iseman, Cunningham, Riester & Hyde (ICRH) spoke on the topic "protecting and collecting real estate brokerage commissions." Cunningham touched on many issues, including, how to protect contingent out-year commissions, mechanic's liens and affidavit of entitlement to commissions.

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