



## **2018 Ones to Watch: Lev Mavashev, Founder/Managing Partner at Alpha Realty**

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Name: Lev Mavashev

Title: Founder / Managing Partner

Company: Alpha Realty

Address: 12 West 32nd Street, Midtown, Manhattan, NY

Year that you entered your current field? 2009

How did you get your start in your current field?

Right after graduating college with an accounting degree, I got a great job at Deloitte in their real estate practice. It was there that I noticed my passion for commercial real estate. But I didn't want to stay at an accounting firm. I didn't want to count other people's money, I wanted to make my own money! So, I went into brokerage... and I am glad I made that decision!

Who or what do you attribute to your success?

My commitment to help others – this is huge! I genuinely love helping people succeed. Its been a pulling force in my life. Especially in my business, I think that's my competitive advantage. From buyers to sellers to other brokers at my firm. And, here's the thing – my personal investment in others has always returned to me tenfold.

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