



## **Hakimian at Highcap Group represents the buyer and seller in two off-market sales totaling \$3.51 million**

January 23, 2018 - Front Section

Brooklyn, NY Daniel Hakimian, investment sales associate at Highcap Group, has completed the sales of the buildings located at 195 Johnson Ave. in the Williamsburg neighborhood, and 307 East 162nd St. in the Concourse section of the Bronx. Hakimian represented the buyer and seller in both off-market transactions.

195 Johnson Avenue - Brooklyn, NY

307 East 162nd Street - Bronx, NY

195 Johnson Ave. is a mixed-use building containing six apartments and one store. The \$2.85

million sales price equates to \$570 per s/f and was delivered primarily vacant.

307 East 162nd St. is a vacant three-family home ready for reposition in an up and coming section of the Bronx. The property traded for \$660,000 or \$199 per s/f.

Hakimian said “Both properties were hot commodities and in high demand due to the immediate upside potential, being delivered vacant. My ability to procure buyers who were willing to come in with an aggressive offer and terms is really what drove out any other competition and made both of deals happen.”

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