

## Nassau County IDA lures Manhattan-based IT firm Agilant Solutions Inc. to 72,500 s/f at 3 Seaview Blvd. in Port Washington

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Port Washington, NY Nassau County executive Edward Mangano said that the Nassau County Industrial Development Agency (IDA) has lured a New York City-based high-technology company to the North Hempstead hamlet with an economic development compact that will result in the move of 163 jobs and the creation of 255 additional high-paying jobs in Nassau County.

Agilant Solutions Inc., formerly known as ASI System Integration, Inc., plans to move its national headquarters from Manhattan to a 72,500 s/f warehouse and office building owned by Ivy Enterprises at 3 Seaview Blvd.

Agilant, which plans to spend \$2.6 million on renovations, anticipates moving into the building by January 2018. The site initially will house 163 full-time-equivalent positions, including 163 from existing New York City and New Hyde Park offices. The company, which has 625 employees worldwide, plans to create another 255 permanent jobs in new location within five years of the move. The renovations include offices, a technology lab, call center, help desk and warehouse space.

The move will result in \$217.3 million in total economic benefits to Nassau County and net tax revenues of \$1.38 million to affected tax jurisdictions.

"This is a huge coup for Nassau County and my economic development team deserves kudos for not just helping to keep Agilant in New York State, but bringing what ultimately will be more than 400 high-paying jobs to Nassau County," County Executive Mangano said.

"This project allows a national leader in technology consulting to relocate and expand in Nassau County thereby benefiting the economy of the county by creating new jobs and private sector spending," said Joseph Kearney, executive director of the Nassau IDA.

Agilant, founded in 2005 by Indian born entrepreneur Surinder Chabra, is a leading independent provider of IT consulting, enterprise computing, staff augmentation, managed print, network, and asset disposal and recycling services to companies in publishing and media, health care, financial services, education, real estate, and manufacturing. Crain's New York Business listed ASI as among New York's 125 largest privately held companies in 2014.

The Nassau County Industrial Development Agency consists of a team of professionals whose

mission is to promote the economic welfare and prosperity of Nassau County. It is a resource for businesses in Nassau County and those considering relocation. The IDA provides assistance to businesses interested in relocating, expanding and financing new investments. It has provided assistance to a wide range of companies including Hain Celestial, Publishers Clearing House, Arizona Iced Tea, Dealer Track Technologies and Sleepy's Mattress as well as Cold Spring Harbor Labs and Grumman Studios.

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