



## **Real Capital Analytics names Kane dir. of sales**

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According to Real Capital Analytics, Susan Kane has joined the firm as director of sales. She comes with a background of 13 years of real estate sales and marketing experience. Her responsibilities will include substantially expanding RCA's position in the marketplace and using her relationships to bring new clients to the firm. RCA's clients include many of the leading firms across all real estate sectors internationally.

Prior to joining RCA, Susan was director of sales for SelectLeaders.com, a real estate recruitment site where she not only managed the sales department, but assisted in the launch of various new recruitment vehicles. She has also held senior level sales positions with Real Estate Media, Commercial Property News and Grid magazine. Her career began in sales and marketing with Hyatt Corp.

Real Capital Analytics, Inc. is a global research and consulting firm with offices in New York City, San Jose, The Hague and London. Started in 2000, our firm's proprietary research is focused exclusively on the investment market for commercial real estate.

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